Presents

Interviews & Interrogations

Course Goal:

- Gather data or information from the interviewee
- Determine specifically, if the interviewee is truthful and if not, identify the form of the deception.
- Transition the interviewee from unwilling to willing

Toward this end, the interviewer must have the ability to **QUESTION**. A question is an activating event. If the questioning strategy employed is not productive, then the interviewer must have the ability to use additional approaches until the strategy most appropriate to the interviewee is found.

Once the interviewee begins to talk, the interviewer must be able to **DETECT DECEPTION**. The form of the deception and the specific elements of deception have to be identified. The interviewer must have more than a "feeling" that the interviewee is not truthful. This knowledge will lead the interviewer to the last necessary skill. If deception is detected, the interviewer must have the ability to **GAIN COMPLIANCE**. The interviewer must then be able to change the goal of the interviewee from deceptive to truthful, from unwilling to willing.

In summary, the process is this:

- Can the interviewer cause the interviewee to respond?
- Once the interviewee begins to respond, can the interviewer determine if he is telling the truth?
- If the interviewee is deceptive or non-compliant, does the interviewer have the ability to gain compliance?

Course Instructor: Don Rabon— Successful Interviewing Techniques
Retired Deputy Director—Western Campus NCJA

Course Dates/Location: April 8—12, 2019 (40 hours) 8a – 5p

Robeson Community College-Law Enforcement Training Building 11, Room1128
5160 Fayetteville Rd. (Exit 22 & I-95)
Lumberton, NC 28358

Fees: No cost to in-state Law Enforcement Personnel. Cost will apply to out-of-state officers and non-sworn.

Course Registration: Contact Johnny Coleman at 910-272-3651 or email at jcoleman@robeson.edu

Follow us on Facebook @ https://facebook.com/rcclet

ROBESON COMMUNITY COLLEGE *"A leader in training our law enforcement professionals"*